



United States Department of the Interior
NATIONAL BUSINESS CENTER
Washington, DC 20240



November 4, 2010

To: John S. McIlwain, President
Velos, Inc
2201 Walnut Avenue, Suite 208
Fremont, CA 94538

From: Louis Gilden, Contracting Officer
Acquisition Services Directorate
National Business Center
U.S. Dept of the Interior
381 Elden Street, Suite 4000
Herndon, VA 20170-4817

Subject: Award Notification # N08PC10010 (Old # 20201)
NCI Data Capture and Management System for Cancer Clinical Research

In accordance with FAR 15.503(b) Notification to Unsuccessful Offerors, you are notified that effective this date, the Government has selected Medidata Solutions Inc., 79 Fifth Avenue, New York, NY 10003-3304 for Contract N08PC10010, to provide an "NCI Data Capture and Management System for Cancer Clinical Research", in the amount of \$24,275,638. This source selection decision is pursuant to GAO's recommended corrective action in protest decision, Velos, Inc., B-400500.8; B-400500.9, Dec. 14, 2009, 2010 CPD ¶ 13. GAO recommended that the agency reevaluate the proposals and make a new source selection decision.

The acquisition was conducted by the Acquisition Services Directorate (AQD), National Business Center, U.S. Dept of the Interior in its authority as a franchise fund in behalf of the National Cancer Institute, Center for Biomedical Informatics and Information Technology.

This was a full and open competition for commercial off the shelf (COTS) software conducted under FAR Part 12 ("Acquisition of Commercial Items") and FAR Part 15 ("Contracting by Negotiation"). Eleven proposals were initially received.

The Velos proposal received an overall technical rating of Very Good. The Medidata proposal received an overall rating of Excellent. Although the Velos price was less expensive than Medidata, the Government found in its tradeoff analysis and best value determination, that Medidata represented the best overall value to the Government in accordance with RFP evaluation criteria. Accordingly the award is made to Medidata.

Thank you for participating in this solicitation coordinated by the AQD, National Business Center, U.S. Department of the Interior in behalf of the National Cancer Institute. If you have any questions, please feel free to contact: Louis Gilden at louis.gilden@aqd.nbc.gov office # 703.964.3680; or Sharon Hallinan at sharon.hallinan@aqd.nbc.gov, office # 703.964.3698.

Sincerely,

Louis Gilden

11/4/2010

Louis Gilden

Date

Contracting Officer

Acquisition Services Directorate,

National Business Center

U.S. Dept of the Interior

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